

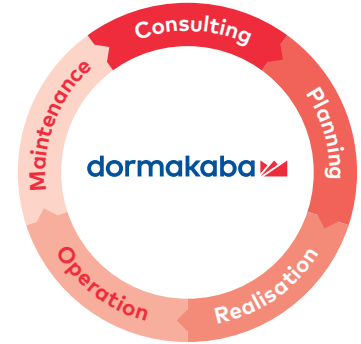
Company factsheet

Our mission

We make access in life smart and secure

As one of the world's top three companies for access control and security solutions, dormakaba offers its customers and partners everything they need for reliable and smart access to buildings and rooms of all kinds. With our comprehensive portfolio of high-quality products, solutions and services, and over 150 years

of experience, we are a trusted partner throughout every phase of the building project – from the initial consultation to the maintenance. Our employees are driven by our mission to develop products, solutions and services that make life easier, creating both security and comfort.



Our values



Customer First

We aim to add value to our customers every day, along the entire life cycle of our access solutions and services.



Curiosity

We are open and eager to learn. We ask questions, research and identify trends, and always look ahead.



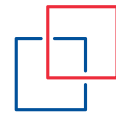
Performance

We strive to give our customers the peace of mind that comes with knowing they are in good hands.



Courage

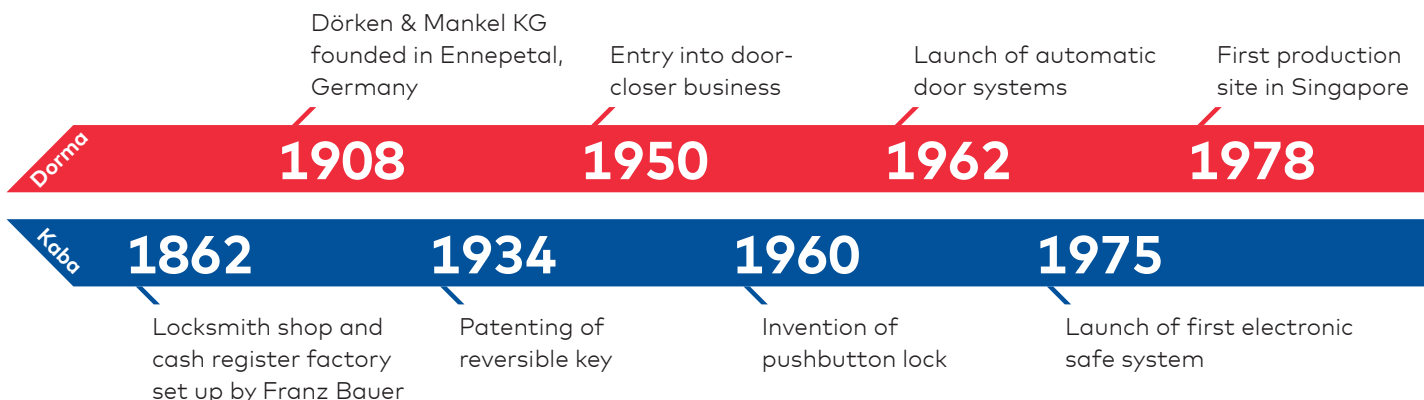
We have the courage to come up with innovative solutions, and provide outstanding support and partnership.



Trust

Trust is also our brand promise, and we strive to help our customers feel good about having a trusted partner on their side at all times.

Our history



Our strategy

Strategic pillars



Superior offering

We provide a one-stop shop for our customers, offering effective planning and processes, and creating solutions by combining our products.



Expanded presence

We aim to gain new customers and ensure organic growth.



Enterprise excellence

We are constantly updating our processes to ensure efficiency and competitiveness across the entire value chain.



Innovation leadership

We establish a balanced innovation portfolio and promote a culture of innovation within the company to ensure we add value to our customers.



Optimized business portfolio

We manage our business portfolio effectively and focus on prioritized, systematic M&A activities.



Right people in the right roles

We hire and develop competent and passionate people. We provide a nurturing working environment and aspire to be an agile organization.

Strategic foundations



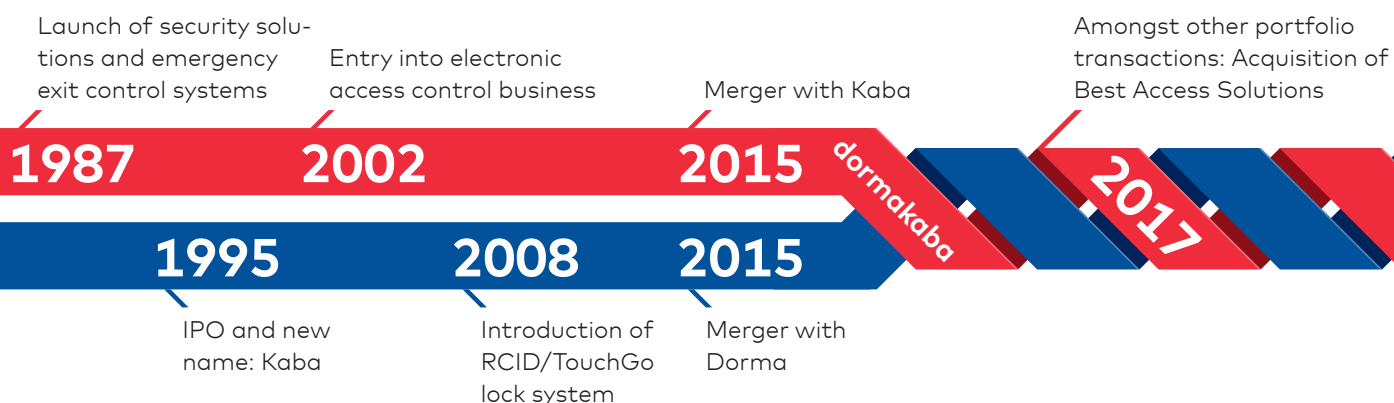
Global brand power

We want to ensure that our brand is clearly defined and unlike anything else on the market.



Sustainability

We are committed to foster a sustainable development along our entire value chain in line with our economic, environmental and social responsibilities toward current and future generations.



We are dormakaba

387.3

million CHF
EBITDA in
2016/17
financial year

15.4%

EBITDA margin in
2016/17 financial year

One of the **top three**
companies in the
worldwide market for
access and security
solutions

Listed at the
**SIX Swiss
Exchange**
(DOKA);
SMIM member

150+

years of
experience

More than
16,000
employees
worldwide

Products,
solutions
and services
that provide
secure access
to buildings
and rooms
**from a
single source**

2,520.1

million CHF of net sales
in 2016/17 financial year

Target:
Investment of
4–5%
of annual turnover
in R&D

Subsidiaries in
more than
50
countries
around the
world

Working
with global
partners
in over
130
countries

**A focus on
sustainability –**
reporting in
accordance with the
Global Reporting
Initiative

Our products

Our comprehensive portfolio comprises innovative, reliable and secure products, solutions and services for a broad range of applications.



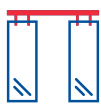
Mechanical Key Systems

Systems that enable access rights and key control to all rooms within the premises



Door Hardware

Solutions for residential or commercial projects



Interior Glass Systems

System solutions made from glass for a wide range of everyday and office applications



Entrance Systems

Automated access solutions for convenient access to buildings



Lodging Systems

Hotel locks and locking systems as well as access management solutions for holiday homes



Safe Locks

Security locks for preventing unauthorized access to goods, valuables, information or hazardous substances



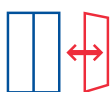
Electronic Access & Data

Electronic access control and workforce management for efficient access management, security and data collection



Services

Tailor-made services and customized maintenance for long-term functional integrity of access and security solutions



Movable Walls

Horizontal and vertical partition wall solutions, manually or electronically operated, for configuring individual spaces in hotels, conference centers, studios and other venues. Registered trademarks: Dorma Hüppe, Modernfold and Skyfold



Key Systems

Key blanks and key-cutting machines as well as automotive solutions ranging from vehicle keys to programming devices. Registered trademarks: Advanced Diagnostics, Ilco and Silca



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