

> Media release

RÜMLANG 11 JUNE 2014 – MAJORITY STAKE IN DORSET KABA JOINT VENTURE

Kaba increases its investment in India

- > Kaba acquires another 25% of the shares of Dorset Kaba and gets majority stake (from 49% to 74%)
- > Transaction includes the acquisition of additional businesses of Dorset Group
- > Established distribution network in India with more than 1,800 partners
- > Three production sites and four regional offices for the Indian market

Kaba took a 49% stake in a joint venture with Dorset Group in 2007. By acquiring another 25% of the shares, Kaba is now increasing its stake in the joint venture to 74%. As part of the transaction, Dorset Kaba will take over from Dorset Group the businesses of Mars Industries Pvt Ltd., Dorset India Pvt Ltd. and Modtech Industries. This gives Kaba three production sites and four regional offices in India serving a broad distribution network. This direct access to the Indian market will boost sales in this promising growing market. Dorset Kaba employs around 1,000 people and achieves annual sales of CHF 22 million. The parties have agreed not to disclose the purchase price. Agreements have been signed and closing is expected in July.

Established product portfolio

The Dorset Kaba joint venture operates in two product areas in the Indian market – builder hardware and security systems. In the builder hardware section the main products are lock sets, mortise locks, lever handles as well as door closers. In the security systems sections the joint venture sells high-security cylinders, physical access systems and tripod barriers. With the takeover of the businesses of Mars Industries Pvt Ltd., Dorset India Pvt Ltd. and Modtech Industries the joint venture is able to develop and produce products tailored to the requirements of the Indian Market. Thanks to its tried-and-tested product portfolio, Dorset Kaba's clients include such important customers as Hyatt Group, Taj Hotels, Max Healthcare, DLF and EMMAR MGF.

India's large potential market

In future, Dorset Kaba will continue to expand and will introduce new product lines in India as well as increase its activities in the hospitality and physical access systems business. Riet Cadonau, CEO Kaba Group, says: "This acquisition of a majority stake in Dorset Kaba and the acquisition of the assets of Mars Industries Pvt Ltd., Dorset India Pvt Ltd. and Modtech Industries give us the opportunity to establish a stronger presence in the Indian market. We now have direct access to a distribution network of more than 1,800 retailers and distribution partners. After acquisitions in Colombia, China and Brazil, we are extending our reach in a fourth emerging market, in line with our defined acquisition strategy."

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ABOUT KABA

Kaba – Beyond security

With its innovative products, systems and services, globally active technology group Kaba is a leading provider of high quality access management solutions, keys, cylinders, physical access systems, enterprise data and time recording, and hotel access systems. The group is also a global market leader for high security locks, key blanks, transponder keys and key manufacturing machines. The stock exchange-listed group has sales of around one billion Swiss francs and employs around 8,000 people in more than 60 countries. For more than 150 years Kaba has set trends in security and beyond – in terms of functionality, convenience and design, and always with a focus on optimum value to customers.

SIX Swiss Exchange: KABN

For more information please visit www.kaba.com

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