

# Sales Contacts

## dormakaba Electronic Access & Data Canada



### Area/Regional Contacts - Canada

Area	Contact	Phone	Email
Canada	Andreas Dahms, AVP Sales EAD - Canada	+1 778 886-7226	andreas.dahms@dormakaba.com
Region	Contact	Phone	Email
YT, NT, NU, BC, AB, SK, MB	Marcello Gianna, Regional Sales Manager, Western Canada	+1 604 358-6113	marcello.gianna@dormakaba.com
YT, NT, NU, BC, AB, SK, MB	John Frazer, Regional Sales Manager, Western Canada	+1 403 966-0027	john.frazer@dormakaba.com
ON	Dominic Fonseka, Senior Business Development Manager, Distribution	+1 416 346-8622	dominic.fonseka@dormakaba.com
ON	Paul Higdon, Senior Regional Sales Manager	+1 519 221-7838	paul.higdon@dormakaba.com
QC, NB, NS, NL, PE	Paul Higdon, Senior Regional Sales Manager	+1 519 221-7838	paul.higdon@dormakaba.com
Ottawa, QC	Greg Paradis, Regional Sales Manager, Ottawa & QC	+1 514 779-8941	greg.paradis@dormakaba.com

### Manufacturer's Representatives

Norcan-Spec		QC & Ottawa	Keyscan	RCI	E-Locks	Simplex
Yvan Roberge	+1 514 626-6922	yvan@norcanspec.com	✓	✓	✓	
Core Products Group Canada		Western Canada	Keyscan	RCI	E-Locks	Simplex
Mike Hogg	+1 604 897-1703	mike@coreproducts.ca	✓	✓	✓	
Rob Feth	+1 403 669-5459	rob@coreproducts.ca	✓	✓	✓	

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Area	Contact	Phone/Email
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	Marcello Gianna, Regional Sales Manager	+1 604 358-6113 marcello.gianna@dormakaba.com
	John Frazer, Regional Sales Manager	+1 403 966-0027 john.frazer@dormakaba.com
	Paul Higdon, Senior Regional Sales Manager	+1 519 221-7838 paul.higdon@dormakaba.com
	Dominic Fonseca, Senior Business Development Manager, Distribution	+1 416 346-8622 dominic.fonseka@dormakaba.com
	Paul Higdon, Senior Regional Sales Manager	+1 519 221-7838 paul.higdon@dormakaba.com
	Greg Paradis, Regional Sales Manager, Ottawa & QC	+1 514 779-8941 greg.paradis@dormakaba.com

# Sales Contacts

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### Area/Regional Contacts - USA

Area	Contact	Phone	Email
USA	TBA, AVP Sales EAD - USA	TBA	TBA
Region	Contact	Phone	Email
WA, OR, ID, MT, WY, CO, UT, NV, CA, AZ, NM, AK, HI	TBA, Senior Regional Sales Manager	TBA	TBA
	Wayman Brown, Business Development Manager	+1 949-302-4401	wayman.brown@dormakaba.com
	Chris Childers, Technical Sales Support & Training Coordinator	+1 858-602-2817	chris.childers@dormakaba.com
	Gavin Greenamyre, Technical Sales Support & Training Coordinator	+1 303-947-4180	gavin.greenamyre@dormakaba.com
IA, KS, MO, MN, NE, ND, SD, WI, AR, TX, LA, OK, KY, OH, IN, MI	Mark Hoger, Senior Regional Sales Manager	+1 847-602-9229	mark.hoger@dormakaba.com
	David Been, Technical Sales Support & Training Coordinator	+1 317-491-2010	david.been@dormakaba.com
IA, KS, MN, NE, ND, SD, WI	Tom Modec, Business Development Manager	+1 763-645-9511	tom.modec@dormakaba.com
TX, AR, LA, OK	Michael Baum, Business Development Manager	+1 512-969-9538	michael.baum@dormakaba.com
KY, OH, IN, MI	Kelly Ritter, Business Development Manager	+1 954-326-7397	kelly.ritter@dormakaba.com
PA, MD, DC, DE, WV, VA, FL, GA, NC, SC, AL, MS, TN	Brian Shrake, Senior Regional Sales Manager	+1 443-252-7548	brian.shrake@dormakaba.com
	Joe Allen, Technical Sales Support & Training Coordinator	+1 443-580-3342	joe.allen@dormakaba.com
FL, GA, NC, SC, AL, MS, TN	Marc Ellis, Business Development Manager	+1 859-455-6905	marc.ellis@dormakaba.com
PA, MD, DC, DE, WV, VA	Tim Indart, Business Development Manager	+1 202-390-1937	timothy.indart@dormakaba.com
NY, VT, NH, ME, MA, CT, RI, NJ	Joseph Hooper, Senior Regional Sales Manager	+1 603-715-4244	joseph.hooper@dormakaba.com
	Roland Cooper, Business Development Manager	+1 856-404-0024	roland.cooper@dormakaba.com

# Sales Contacts

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### Northeast Region Manufacturer's Representatives

			Keyscan	RCI	E-Locks	Simplex
<b>PJ Polke</b>	<b>NY &amp; NJ</b>					
Dan Arthur	+1 973-464-1540	darthur@pjpolke.com	✓		✓	✓
Randy Blum	+1 908-377-1415	rblum@pjpolke.com	✓		✓	✓
Micky Skowronski	1 800-526-1179	mskowronski@pjpolke.com	✓		✓	✓
Darren Weinstein	+1 973-699-7103	dweinstein@pjpolke.com	✓		✓	✓
Alan Weinstein	+1 201-264-3582	aweinstein@pjpolke.com	✓		✓	✓
<b>MAS Associates</b>	<b>CT, MA, ME, NH RI, VT</b>					
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Joe Lederman	+1 860-309-1851	joelederman@massalesllc.com	✓		✓	✓
<b>Chartrand &amp; Associates</b>	<b>NY &amp; NJ</b>					
Bob Chartrand	+1 732-212-0644	bob@chartrandassociates.com	✓	✓	✓	
Lisa Pavon-Chartrand	+1 908-216-9806	lisa@chartrandassociates.com	✓	✓	✓	
Tim O'Connor	+1 732-425-0144	tim@chartrandassociates.com	✓	✓	✓	
Raymond Krispin	+1 631-260-9877	ray@chartrandassociates.com	✓	✓	✓	
<b>Perlman Associates</b>	<b>VT, NH, ME, MA, CT, RI</b>					
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### Atlantic Region Manufacturer's Representatives

			Keyscan	RCI	E-Locks	Simplex
<b>Chartrand &amp; Associates</b>	<b>DE, DC, MD, VA, East PA</b>					
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Lisa Pavon-Chartrand	+1 908-216-9806	lisa@chartrandassociates.com	✓	✓	✓	
Tim O'Connor	+1 732-425-0144 DE, East PA	tim@chartrandassociates.com	✓	✓	✓	
Gary Harding	+1 443 902-3181 DE, MD, DC, VA	gary@chartrandassociates.com	✓	✓	✓	
<b>S&amp;S Security Sales</b>	<b>NC, SC, FL, GA, AL, MS, TN, PR</b>					
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Derek Coats	+1 901-647-2975 AL, MS, TN	derek@sssecuritysales.com	✓	✓	✓	✓
Jacob Newman	+1 850-865-8200 GA	jacob@sssecuritysales.com	✓		✓	✓
Matthew Stricker	704-351-2050 NC, SC	matthew@sssecuritysales.com	✓		✓	✓
TBA	North FL, Central FL	TBA	✓	✓	✓	✓
Mitch Gordon	+1 954-361-5320 South FL, PR	mitch@sssecuritysales.com	✓	✓	✓	✓
<b>Secure Marketing Solutions</b>	<b>KY, OH, West PA, WV</b>					
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Steve McGuire	+1 586 909-6870 OH	smcguire@repsms.com	✓	✓	✓	
Bobby Shiftlett	+1 317 501-7804 North OH, West PA, WV	bobby@repsms.com	✓	✓	✓	
<b>Ness Inc.</b>	<b>NC, SC, GA</b>					
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# Sales Contacts

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### Central Region Manufacturer's Representatives

			Keyscan	RCI	E-Locks	Simplex
<b>Parallel Solutions</b>	<b>IL &amp; East WI</b>					
Samantha Sineni	+1 224 353-6801	samantha@parallel-solutions.com	✓	✓	✓	
Cammy Mann	+1 224 353-6801	cammy@parallel-solutions.com	✓	✓	✓	
Brian FASTER	+1 224 353-6801	brian@parallel-solutions.com	✓	✓	✓	
Nikki Kwopil	+1 224 353-6801 East WI	nikki@parallel-solutions.com	✓	✓	✓	
Greg Miller	+1 224 353-6801	greg@parallel-solutions.com	✓	✓	✓	
<b>Secure Marketing Solutions</b>	<b>IN &amp; MI</b>					
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Bobby Shiftlett	+1 317 501-7804 North IN	bobby@repsms.com	✓	✓	✓	
<b>Core4 Technologies</b>	<b>ND, SD, MN, West WI</b>					
Ryan Johnson	+1 612-801-6004 ND, MN	rjohnson@core4technologies.com	✓	✓	✓	
James Anderson	+1 612-710-5653 SD, ND, MN	janderson@core4technologies.com	✓	✓	✓	
Marc Becker	+1 651-373-1181 East MN, West WI	mbecker@core4technologies.com	✓	✓	✓	
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<b>C&amp;C Products</b>	<b>MO, IA, KS, NE</b>					
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<b>Orman &amp; Associates</b>	<b>TX, LA, OK, AR</b>					
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<b>PAR Products</b>	<b>TX, LA, OK, AR</b>					
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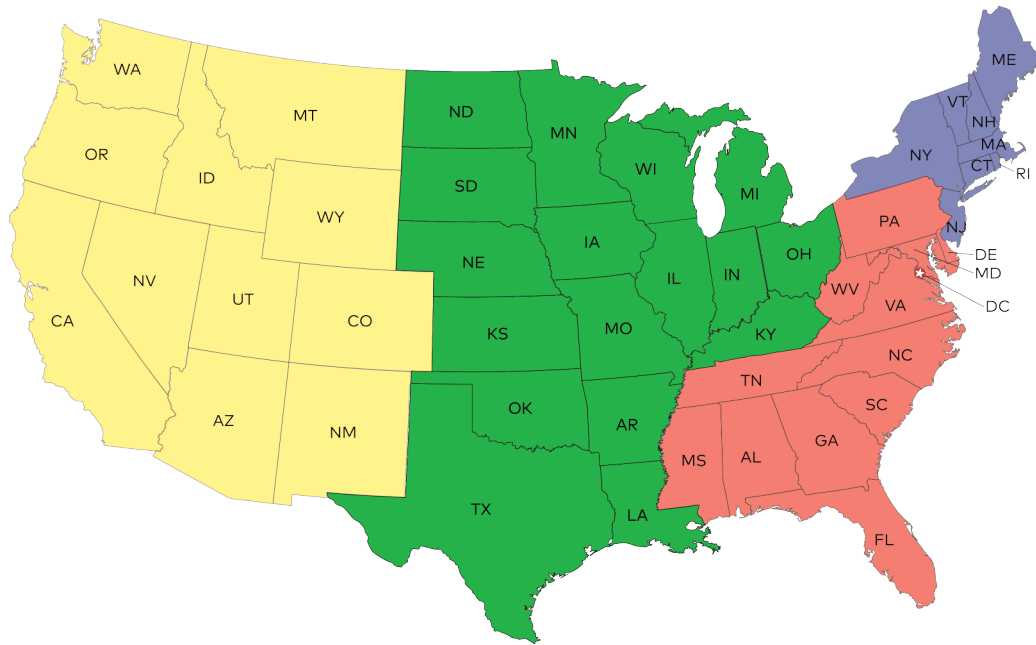


## Western Region Manufacturer's Representatives

			Keyscan	RCI	E-Locks	Simplex
<b>Hanson Technology Solutions</b>	<b>AK, AZ, CA, HI, ID, NV, OR, WA</b>					
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Matthew Nicholas	+1 650 380-9376	mnicholas@hansontechsolutions.com	✓	✓	✓	
<b>JL Jones Group</b>	<b>CO, MT, NM, TX (El Paso), UT, WY</b>					
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Chad Petrik	+1 919 306-8942	chad@jjjonesgroup.com	✓	✓	✓	

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## Area/Regional Contacts - USA

Area	Contact	Phone/Email
	TBA AVP Sales EAD - USA	TBA
	TBA, Western US Senior Regional Sales Manager	TBA TBA
	Wayman Brown, Bus. Development Manager	+1 949-302-4401 wayman.brown@dormakaba.com
	Chris Childers, Technical Sales Support & Training Coordinator	+1 858-602-2817 chris.childers@dormakaba.com
	Gavin Greenamyre, Technical Sales Support & Training Coordinator	+1 303-947-4180 gavin.greenamyre@dormakaba.com
	Mark Hoger, Central US Senior Regional Sales Manager	+1 847-602-9229 mark.hoger@dormakaba.com
	Tom Modec, Bus. Development Manager	+1 763-645-9511 tom.modec@dormakaba.com
	Michael Baum, Bus. Development Manager	+1 512-969-9538 michael.baum@dormakaba.com
	Kelly Ritter, Bus. Development Manager	+1 954-326-7397 kelly.ritter@dormakaba.com
	David Been, Technical Sales Support & Training Coordinator	+1 317-491-2010 david.been@dormakaba.com
	Brian Shrake, Atlantic US Senior Regional Sales Manager	+1 443-252-7548 brian.shrake@dormakaba.com
	Tim Indart, Bus. Development Manager	+1 202-390-1937 timothy.indart@dormakaba.com
	Marc Ellis, Bus. Development Manager	+1 859-455-6905 marc.ellis@dormakaba.com
	Joe Allen, Technical Sales Support & Training Coordinator	+1 443-580-3342 joe.allen@dormakaba.com
	Joseph Hooper, Northeast US Senior Regional Sales Manager	+1 603 715-4244 joseph.hooper@dormakaba.com
	Roland Cooper, Bus. Development Manager	+1 856-404-0024 roland.cooper@dormakaba.com



# Sales Contacts

dormakaba Electronic Access & Data Mexico/LATAM



## Area/Regional Contacts - Mexico & Latin America

Area	Contact	Phone	Email
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Region	Contact	Phone	Email
Mexico & Latin America	Angel Riquelme Beltrán, Technical Sales Manager	(55) 5272 6937 Ex212	angel.beltran@dormakaba.com



Area	Contact
	Alejandro H. Colon, Regional Sales Manager, EAD-Latin America
	Angel Riquelme Beltrán, Technical Sales Manager

# Distributor Relations, Inside Sales & Customer Service

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### Area Contacts

			Keyscan	RCI	E-Locks	Simplex
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<b>Whitby, Ontario</b>						
Adam Rushton, Inside Technical Sales	1 888 539-7226 Ext.307	adam.rushton@dormakaba.com	✓			
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Stella Rachiele, Inside Sales	1 800-263-6630 Ext. 2207	stella.rachiele@dormakaba.com		✓		
Suzanne Moss, Inside Sales	1 800-263-6630 Ext. 2206	suzanne.moss@dormakaba.com		✓		
<b>Winston-Salem, North Carolina</b>						
Brian Fie, Senior Customer Service Manager	1 800-849-8324 Ext. 1347	brian.fie@dormakaba.com			✓	✓
Kiersten Henry, Customer Service Representative	1 800-849-8324 Ext. 1328	kiersten.henry@dormakaba.com			✓	✓
Tara Mayo, Customer Service Representative	1 800-849-8324 Ext. 1327	tara.mayo@dormakaba.com			✓	✓
Dolores Hendrix, Customer Service Representative	1 800-849-8324 Ext. 1325	dolores.hendrix@dormakaba.com			✓	✓
Yolanda Rice, Customer Service Representative	1 800-849-8324 Ext. 1323	yolanda.rice@dormakaba.com			✓	✓

# Door Hardware & Electronics

dormakaba Canada & USA



## Area/Regional Contacts

Area	Contact	Phone	Email
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Canada	Jinder Riarh, Business Development Manager, DHW Electronics	+1 416-886-5758	jinder.riarh@dormakaba.com

## Area/Regional Contacts

USA	Eric Peterson, Business Development Manager, DHW Electronics	+1 206-919-9567	eric.peterson@dormakaba.com
USA	Scott Harry, Business Development Manager, DHW Electronics	+1 331-210-1136	scott.harry@dormakaba.com
USA	Eric Botz, Business Development Manager, DHW Electronics	+1 631-579-6737	eric.botz@dormakaba.com
USA	Steve Stark, Business Development Manager, DHW Electronics	+1 803-389-3710	steven.stark@dormakaba.com