

# Case Study

Hospital Metalcraft Ltd based in Blandford Forum, Southern England were founded in 1953 and are responsible for the design, manufacture, distribution and support of medical furniture and equipment through their "Bristol Maid™" product brand. Their product range has an enviable reputation within the industry for meeting the demands of healthcare professionals across a broad spectrum of disciplines.

With a broad portfolio including over 1,500 product lines, 100 ranges of product, they are able to provide a range of solutions for almost every Healthcare Sector, ranging from drug and medicine storage, instrument trolleys and infusion stands to procedure trolleys, laundry trolleys and bins, to name but a few.

Legislation dictates that all 'Health-Care Premises' ensure that their Drugs and Medicines are stored in cabinets which comply with relevant standards or regulations. With this in mind dormakaba were called in by the technical design team at Hospital Metalcraft to discuss our cylinder locking options.

After a detailed consultation process in which sample cylinder's from several of dormakaba cylinder platforms were tested and evaluated and dormakaba were successful

in becoming supply partners to Hospital Metalcraft for cylinders supplied and fitted on their controlled drug cabinets.

Mr Stuart Davis, Managing Director of Hospital Metalcraft comments:  
"Through dealing with dormakaba we have established a flexible contract that works for both parties. Our main requirement for choosing a new supplier was competitive price, product quality and ability to react to additional demand under short notice. I am pleased to announce that dormakaba have delivered all our criteria".

Creating customised locking solutions for end users within the Original Equipment Manufacturing (OEM) industry has been a significant part of dormakaba's (Kaba Ltd) business in the UK for over 35 years. With a product design, development and manufacturing facility still located in the UK, dormakaba is able to work with their clients to create tailor-made products based upon their specific needs, and considering the particular environment that the product is to be used within. dormakaba pride's itself in its ability to work with its clients as a design partner, offering CAD design and development facilities for new and existing locking applications.

This is an excellent example of why dormakaba can look back over 150 years of history in lock and cylinder production, during which time it has become the world's number-one producer of key blanks, key-cutting machines, transponder keys and high-security locks.

**dormakaba** 

**dormakaba  
healthy locking  
solutions  
for Hospital  
Metalcraft Ltd.**

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